# TCH Payments Authority
## 2019 Education-Inclusive Dues Structure

### FREQUENTLY ASKED QUESTIONS

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<tr>
<th>I’ve noticed that no matter what session I click on the website, I can register at no charge. Is that right?</th>
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<tbody>
<tr>
<td>Yes! As of January 1, 2019, registration for all TCHPA workshops, webinars and on-demand recorded topics are available to our financial institution members and corporate subscribers at no additional charge.</td>
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<th>How will this change affect our subscription dues?</th>
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<td>Dues for Direct Subscribers have increased to $449 annually. Existing subscribers will see the increase on their next renewal invoice. Dues for Sponsored Subscribers are paid by the sponsoring financial institution, who will be communicating an increase with their corporate account holder(s).</td>
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<th>How will my company benefit from the change?</th>
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<td>Your subscription dues now entitle every employee in your organization to register for any TCHPA workshop, webinar or on-demand session at no extra charge. The more training your team accesses, the more cost-effective and valuable your subscription becomes.</td>
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- Employees no longer have to ask for permission to spend budgeted dollars and may be more motivated to sign up for the ongoing education they need to remain expert and efficient in your payments operation.

- The inclusive education approach eliminates the need for your team to use a credit card when registering for classes, which in turn will streamline accounting and make expenses more predictable.

- Prepping for exams and continuing education credits for maintaining credentials for AAP, APRP, NCP and CTP become extremely affordable. The cost-savings for AAP, APRP and NCP multi-week exam prep courses can are substantial!
Is training free just for our ACH staff or can others register?

TCHPA educational programming provides training for beginners, intermediate and advanced level staff with offerings that cover ACH, check, wire transfer and emerging payments channels including RTP®. Spread the word! Anyone in your institution can attend at no extra charge.

What about the Concepts Conference? I know you have one in Michigan every year, but I heard there will be one in Philadelphia and Puerto Rico in 2019.

This will be our third year for Concepts Philadelphia and 21st year in Michigan, and we have added Concepts Puerto Rico to our 2019 schedule. Although there is still a charge associated for these events, the price has dropped dramatically. For example, the cost for our 2-day conference in Michigan is now $299, a significant change from the $549 charge for our 2018 event.

How will we need to budget for TCHPA services in the future?

Inclusive education is the only change to your membership structure. Payments Pulse, Documents on Demand, ACH Rules Access Codes and live Rules Support will continue to be included at no additional charge. The Concepts Conferences, Publications, Professional Services and access to NACHA seminars will continue to be charged with preferred pricing for members.

- TCHPA does re-market some of the webinars offered by NACHA. For those sessions, we must charge in order to reimburse NACHA for their time and resources; however, the savings remain significant, when you register via the TCHPA site.

- In 2018, organizations contracted with TCHPA to complete contracted services and consulting. These included ACH Originator Audits and Risk Assessments, custom training programs and more. We’ll continue to offer member rates on contracted services but they must be quoted individually, based on related criteria.

- Although there is still a charge for Concepts conference registration, the price has dropped dramatically. For example, the member rate for our 2-day conference in Michigan is now $299, a significant change from the $549 charge for our 2018 event. Keep in mind that the annual conference offers high-level presentations from the industries top solution providers and thought leaders on emerging payments and the changing payments landscape. It’s very important that this event stay on your radar, especially for purposes of strategic planning.
Where can I find a list of complete subscription benefits? I need to share the details with my supervisor and co-workers.

The following points will allow you to highlight the value of the changes made. This information is posted on the website as well.

- Unlimited access to all TCHPA-presented workshops, webinars and on-demand sessions for your entire team with sessions across various payment channels. This includes our multi-week exam prep webinars, live webinars and in-person workshops, numerous Alliance meetings supporting the various payment certifications, and a HUGE library of recorded, on-demand webinars.

- Complimentary ACH Rules online access code delivered automatically each year

- Assistance and support available via phone or email provided by a knowledgeable staff with years of experience in banking and corporate treasury management

- Delivery of our monthly Payments Pulse e-newsletter to all employees (optional)

- Access to TCHPA’s library of Documents-on-Demand (sample agreements, procedures, ‘how-to’ instructions and more)

- Discounted member rates on attendance at the annual Concepts Conferences – choose from 3 locations in 2019 (Michigan, Pennsylvania and Puerto Rico)!

- Significant discounts on NACHA webinars (when registering on our website) and member rates for purchases made on NACHA.org using your TCHPA-provided Member Discount Code (MDC)

- Discounted rates on contracted services: ACH audits and risk assessments, consulting, customized in house training and more